



# eTOM Certification by TM Forum

**Sergii Kirik**

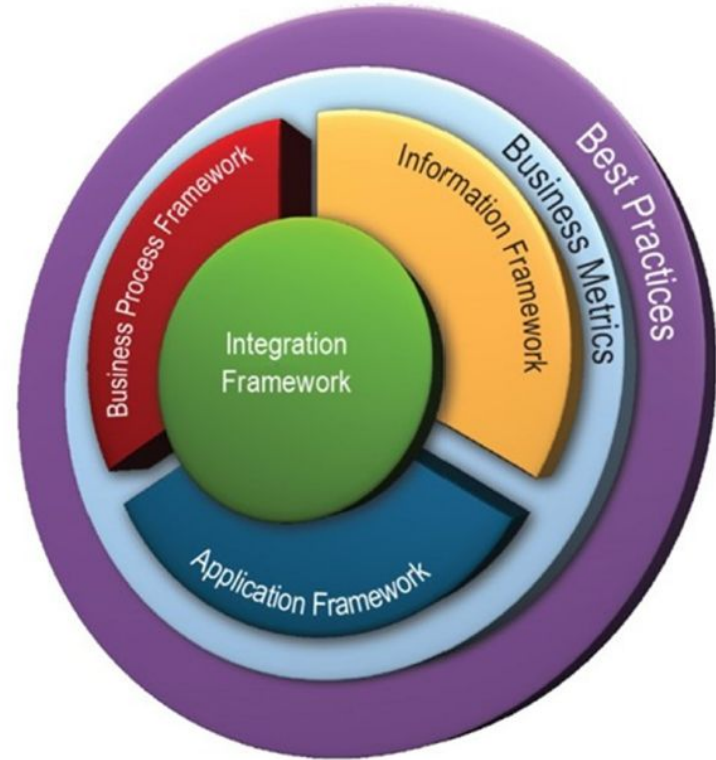
Senior Project Manager

## Global industry association

- 850 member companies
- together serving 5 billion customers
- across 180 countries

## Framework suite

- Best practices
- Standards
  - eTOM
  - SID

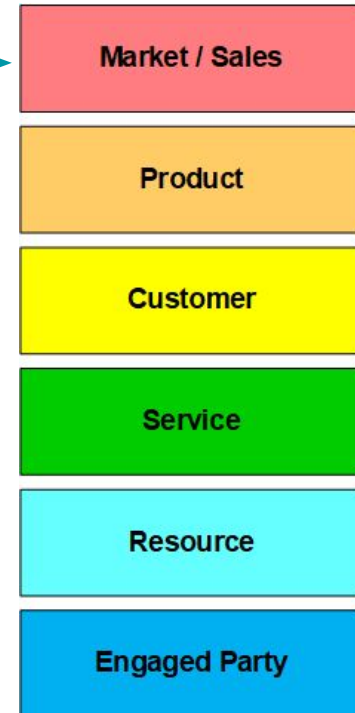


# Framework Usage Example

## SuperTelecom workflow:

- Leads
- Sell
- Activate
- Charge
- Invoice
- Collect Payment

Framework model domains

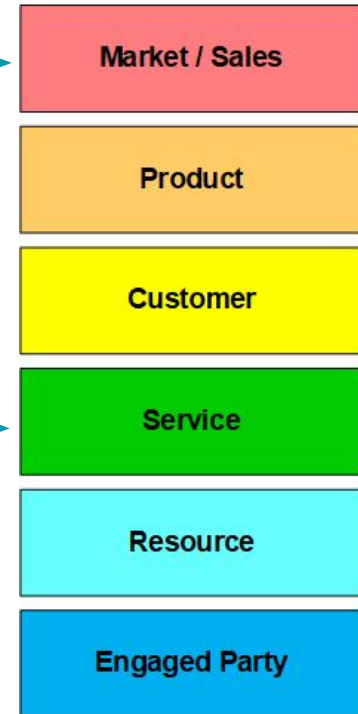


# Framework Usage Example

## SuperTelecom workflow:

- Leads
- Sell
- Activate
- Charge
- Invoice
- Collect Payment

Framework model domains

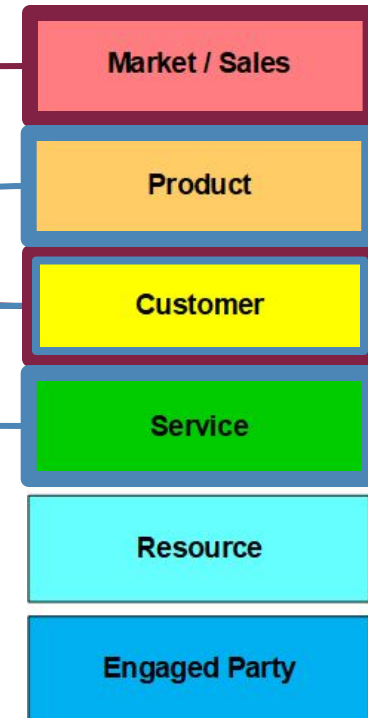


# Framework Usage Example

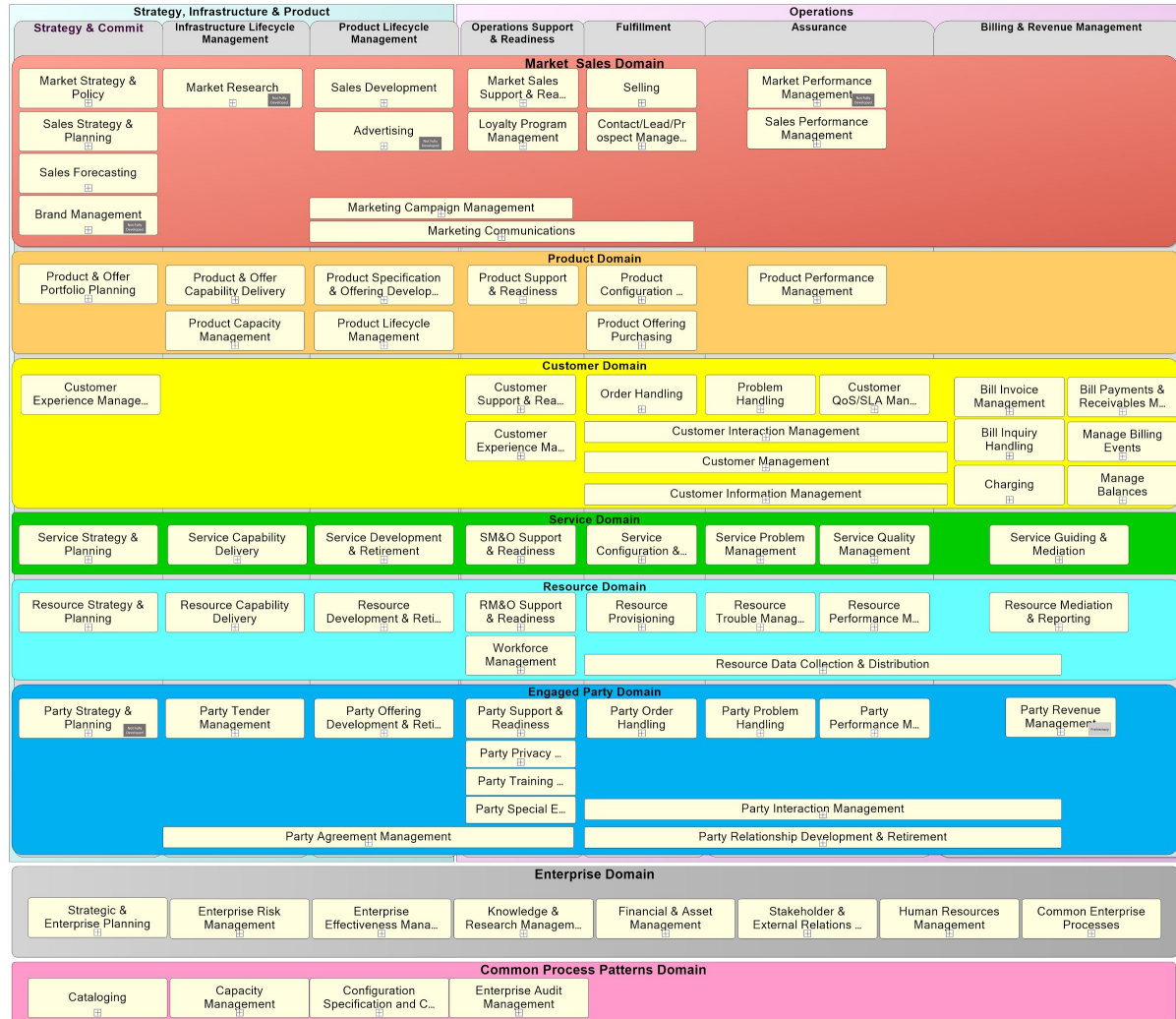
## Solution

- Salesforce
- PortaBilling
- ...

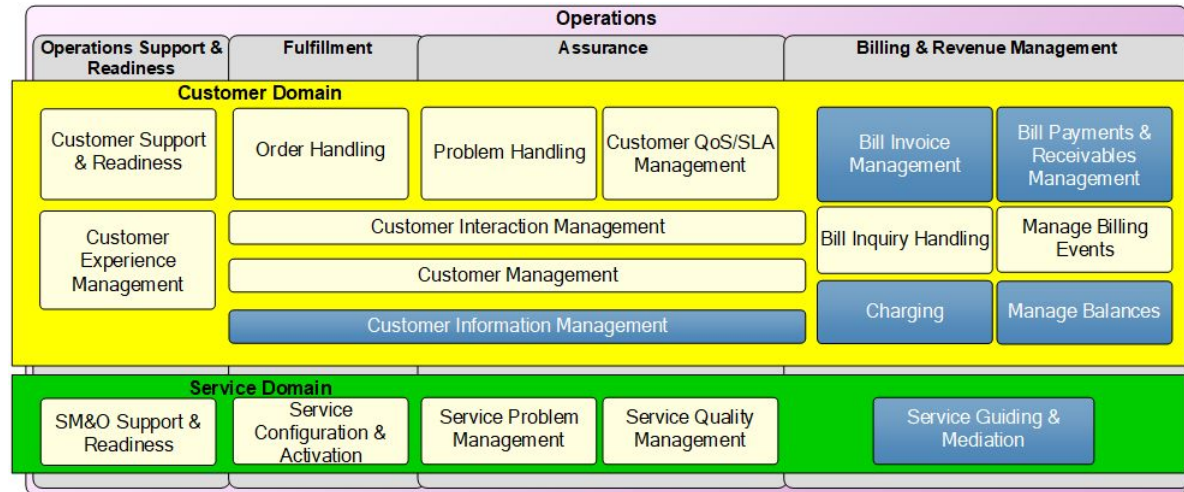
Framework model domains



# CSP life is complex



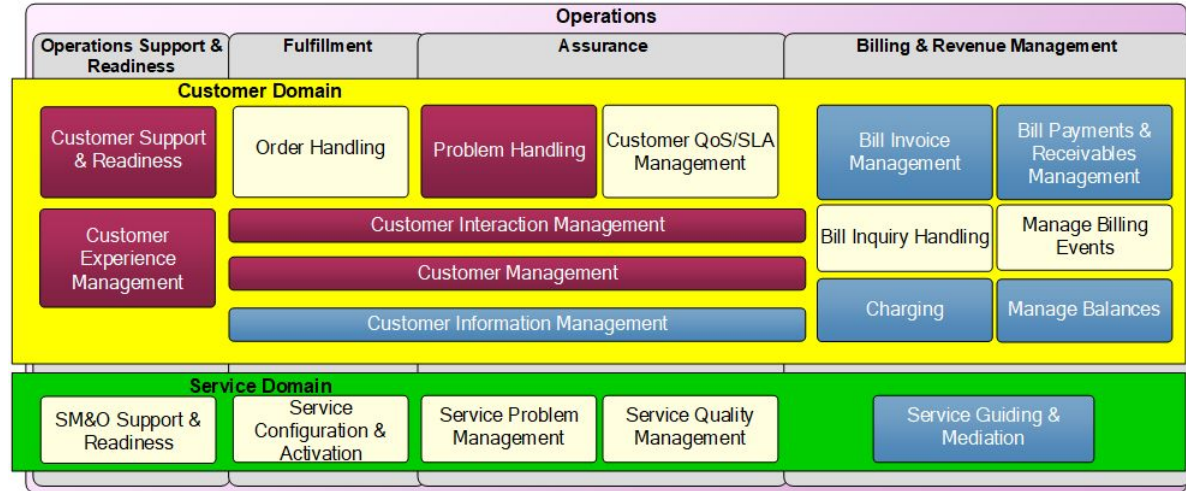
# PortaBilling Certified Scope



100% Conformance Score



SalesForce  
Platform  
Certified  
Scope  
+  
PortaBilling  
Certified  
Scope



Compliance  
is a key



- **TM Forum Framework enables**
  - Building solutions from the most suitable cost-effective products
  
- **PortaBilling is**
  - a TM Forum Certified Product
  - Easy to integrate with other products



Thank you!

**Sergii Kirik**

Senior Project Manager