



Customer Conference 2017

PortaSwitch in a cloud AND What cloud is NOT



Roman Khalenkov

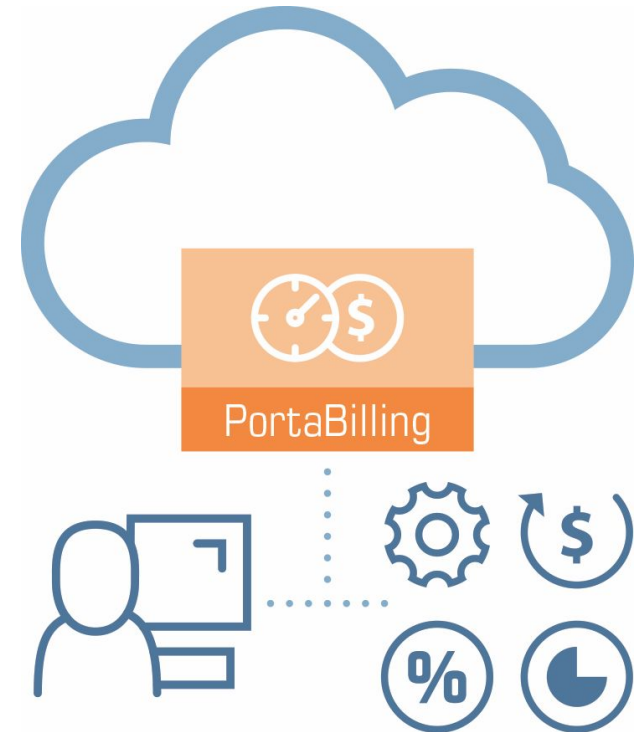
Sales & Marketing Director

PortaBilling & PortaSwitch in a cloud

Both PortaBilling and PortaSwitch are available in a cloud as of **spring 2017**,

and there are lots of questions:

- licensing and pricing
- hosting locations
- high availability
- success stories



Is it really somewhere in a cloud?

“There is no cloud – it’s just someone else’s computer.”

PortaSwitch is available in datacenters around the globe:



USA

- Chicago
- Ashburn
- Austin
- Phoenix

Brazil

UK

- Linlithgow
- Slough

Netherlands

Australia

Japan

China



3x Paris

- Dunkerq, Lille
- Strasbourg
- Warsaw
- Ottawa
- Sydney
- Singapore



coming soon

US East & West

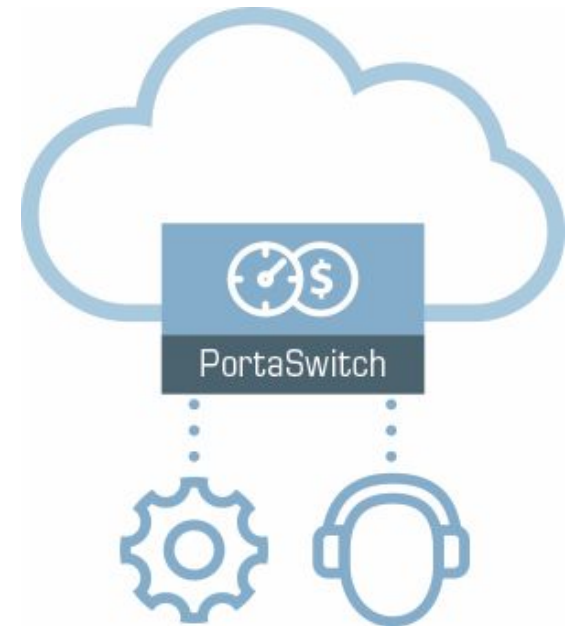
- London
- Frankfurt
- Madrid
- Milan
- Amsterdam

Is it a partition of a larger platform?

PortaSwitch in a cloud is a **dedicated instance**.

Unlike with a virtual environment, there is:

- Access to complete functionality
- Full set of APIs
- Ability to schedule your updates
- Freedom to manage your own applications
- Direct technical support from PortaOne



Does the cloud really mean high availability?

The cloud itself does NOT guarantee high availability by definition,

BUT

PortaSwitch is configured with high availability clusters and either:



OR

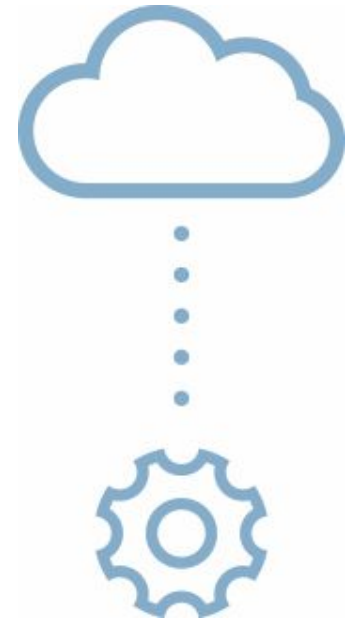


Optional **geographic redundancy** in multiple datacenters

Is another license required?

PortaSwitch in a cloud is a **service, not a license**:

- No need to buy any additional licenses
- Full functionality of PortaSwitch
- 24/7/365 technical support
- Access to all updates
- Cloud infrastructure access according to your capacity needs



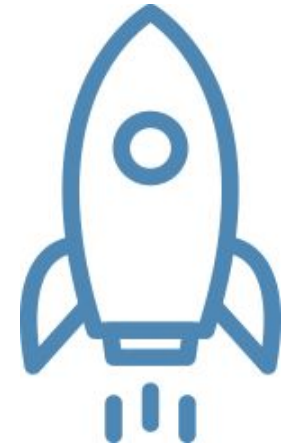
Is there a long term commitment?

PortaSwitch in a cloud is a **monthly subscription** with:

- Setup fee: configuration, training, 1st month of service
- Monthly fee depends on max # of CC and processed xDRs

Ideal for:

- Migration from old hardware
- Launching new projects
- Staging (testing, development, training)
- Additional redundancy options



Is PortaSwitch in a cloud in trial stage yet?

ApolloPhone has already successfully migrated its PortaBilling Oracularius-based installation to the cloud.



Ed Masaitis will share his experience now.

Thank you!



Roman Khalenkov

Sales & Marketing Director