

phonect

Phonect goes mobile

PortaOne
Customer
conference
2017

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phonect

Established
2004

5 000+
business
customers

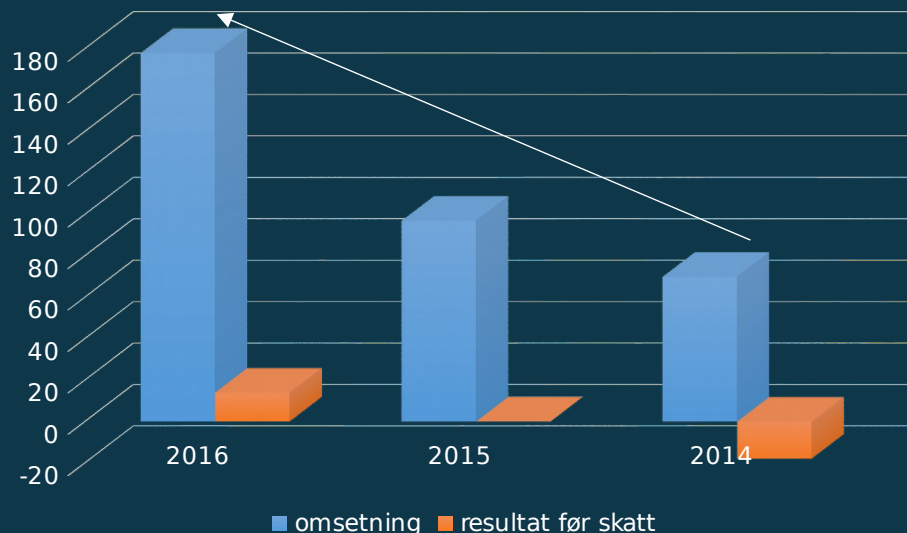
35
employees

35 000+
privat customers

Selling through
partners

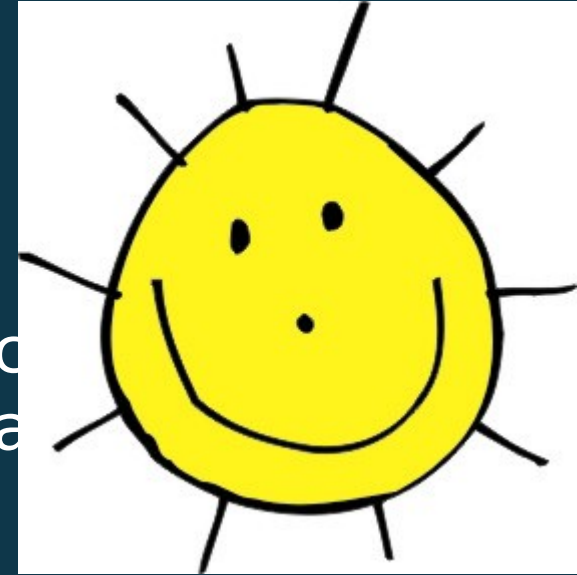


Business market
Norway
20% Fixed
80% Mobile!



Enhancements we did around PortaSwitch

- Moving to fixed price models
- New System Integrator model
- New operator connect - Kvantel
- Work Flow – automated system for offers, collecting order information and sign-off from customers
- Porta upgrades to MR60-2
- Migrating customers from old MR 22 platform



Workflow = zero paper contracts!

phoconnect CORE

Kundesøk Opprett Opprett tilbud Prospekter

Hei Håkon Wilbergh Logg ut

Vis informasjon

Ditt Dashboard

IP-telefoni

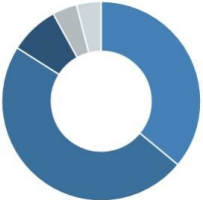
PRISPLAN: Velg prisplan og kanal

GRENSESNIITT: Grensesnitt

BINDINGSTID/DPT: Bindingstid/DPT

Samordnet Kommunikasjon

BINDINGSTID



11
10
9
8
7
6
5
4
3
2
1

Tabellen viser alle ord

Ordre Nr	Firm	PRIS	ANTALL
965	Test		0
964	Espe	S4B - SamKom Standard	139.00
948	FUNI	S4B - SamKom Talepakke Norge + Utland	239.00
944	PHO	S4B - SamKom Talepakke Norge	189.00
943	Espe	SKYPE FOR BUSINESS REDUKSJON E3 **	
921	Espe	S4B - SamKom Standard - Fradrag E3	117.00
920	Espe	S4B - SamKom Talepakke Norge fradrag E3	167.00
919	Espe	S4B - SamKom Talepakke Norge + Utland fradrag E3	217.00
902	Reli		
900	Alex		
899	Wor	TILLEGGSTJENESTER	
897	Wor	S4B - SamKom Mini Uten Telefon	79.00
870	Mail	S4B - SamKom - Avansert Bruker	49.00
860	PHO	S4B - SamKom - Sentralbord og Callcentercenter	100.00
855	PHO	S4B - SamKom - Wallboard, Simply Sync og Statistikk	890.00

Akseptert av kunde: 0

Tilbud slettet: 12

Sendt til kunde: 2

Tilbud tapt: 1

Prospekt: 1

Se alle ordre

Opprett Signér Ordreinformasjon Leveranse

Joachim Settevik KAM

Kundeinformasjon

Søk i Brønnøysund

FORHANDLERS E POST KUNDENS E POST KUNDENAVN

NAVN PÅ KUNDEREF. ORG. NR.

Handlekurv

Produkter	Antall	Pris	Total
SLA Bronze	1	0	0.00
Totalsum/mnd			0.00

Priser vises eks. mva

Skal ha rabatt Skal settes opp som test

Lagre Send til kunde

IP-telefoni

PRISPLAN: Velg prisplan og kanal

GRENSESNIITT: Grensesnitt

BINDINGSTID/DPT: Bindingstid/DPT

Samordnet Kommunikasjon

Nummervalg

Tilleggstjenester

SLA

SLA ANTALL: SLA Bronze

Notater

Vedlegg

IPT (PortaOne)

Existing customers: 10 - 500 employees



Unified Communication (PortaOne, Microsoft and Computella

Existing customers: 20 - 1000 employees



Mobile for business market
(PortaOne, Telenor Service Provider
and Google Firebase)

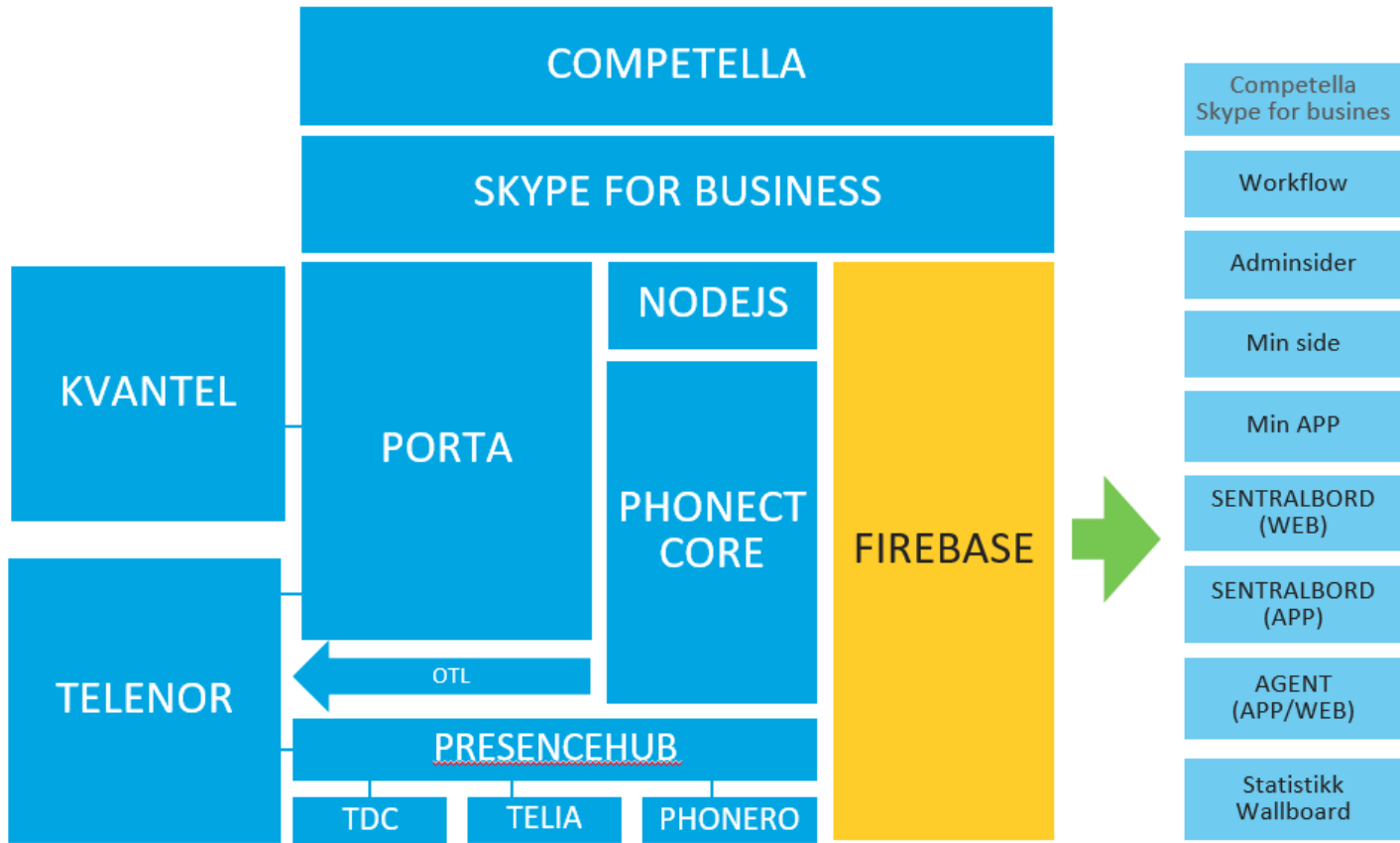
+ new switchboard (web) and

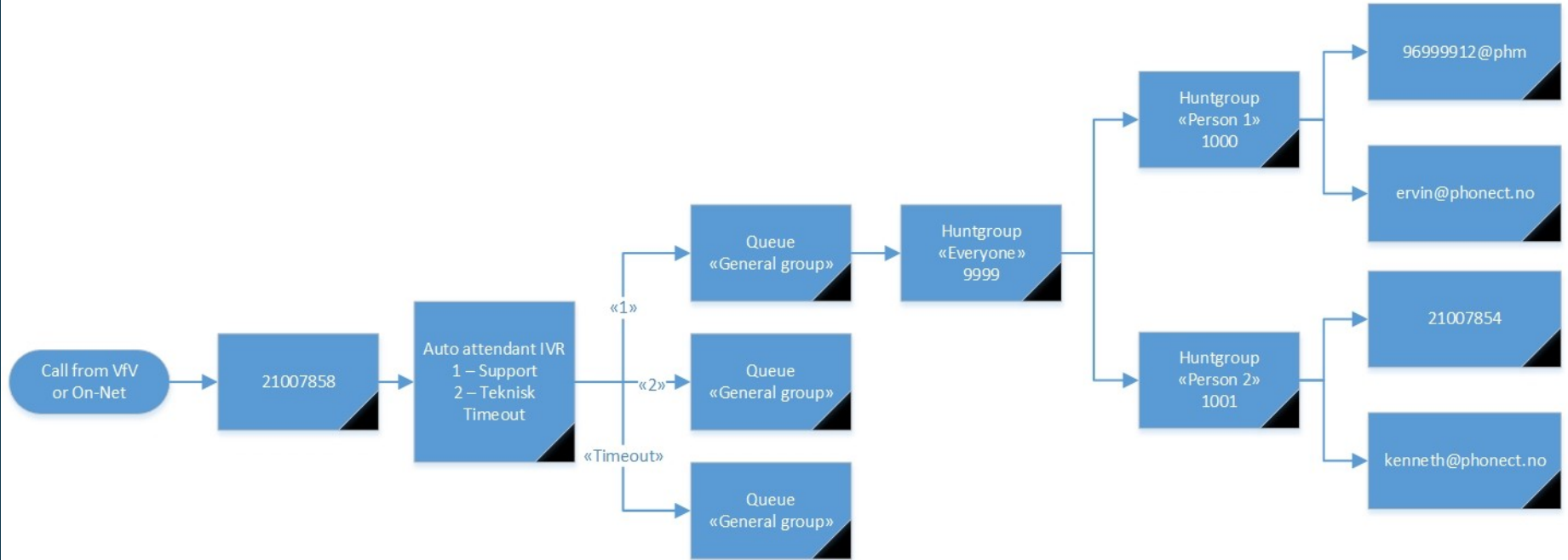
Centrex functionality (App)

10 - 500 employes



phonet





phonect
Mobil



Mobil

phonect

IPT og Mobil



Mobil



Telefoni

phonect

Unified communication
and Mobil



Konferansesyste
mer



Mobil



Telefoni



Office 365



Office 365
funksjonalitet



COMPETELLA
Business Communications

Skybasert
Sentralbord
Kundesenter

Thank you for your attention!